

## USDA Weekly Retail Turkey Feature Activity

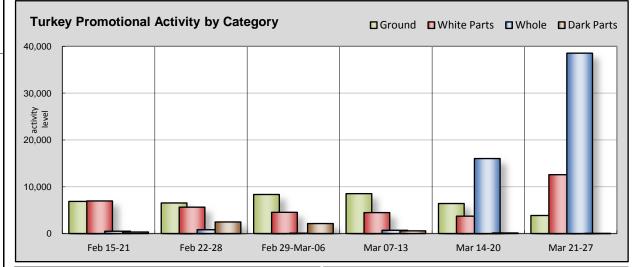
Advertised Prices for Turkey to Consumers at Major Retail Supermarket Outlets during the period of 03/21 thru 03/27.

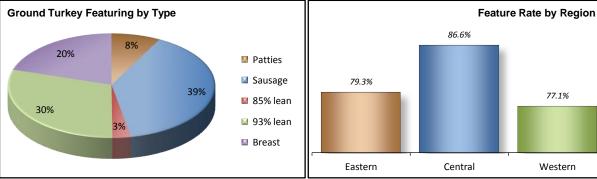
(prices in dollars per pound fresh unless otherwise noted: does not reflect all turkey items available in the marketplace)

NATIONAL SUMMARY  THIS WEEK LAST WEEK LAST YEAR											
	THIS	WEEK	LAST	WEEK	LAST YEAR						
Facture Date 1/	81.0% c	of 18,000	54.0% c	f 18,000	46.1% of 17,000						
Feature Rate 1/	outlets		out	lets	outlets						
Special Rate 4/	9.4%		8.	0%	7.2%						
Activity Index 2/	55,400		27,	410	15,750						
3/	Stores	Wtd Avg	Stores	Wtd Avg	Stores	Wtd Avg					
WHOLE BIRDS:											
Fresh - Hens	12,340	1.25	4,620	1.23	310	1.19					
" - Toms	10,410	1.26	4,510	1.23	110	0.99					
Frozen - Hens	8,490	0.92	3,570	0.89	440	0.84					
" - Toms	7,300	0.91	3,320	0.88	530	0.87					
PARTS:											
Breast:											
Bone-in, whole											
Fresh	2,930	2.11	680	2.20	220	1.08					
Frozen	7,280	1.67	1,380	1.75	950	1.58					
Hotel Style											
Fresh	20	1.99	320	1.06	300	1.06					
Frozen											
Split, bone-in											
Fresh			40	2.49	110	2.26					
Rotisserie	890	8.11	190	7.43	460	6.26					
Boneless, whole	260	2.43	60	4.16	10	4.99					
Cutlets	450	4.75	20	4.49	650	4.22					
Cutlets, thin sliced	370	5.49	370	4.54	50	4.99					
Strips			270	4.46							
Tenders	370	3.71	380	4.02	400	3.66					
Marinated Tenders	340	3.90	950	3.94	750	3.85					
Drumsticks			40	1.49	620	1.29					
Thighs	10	1.29	40	1.79	20	1.49					
Wings	10	1.49	10	0.99	600	1.28					
Necks					10	1.49					
Smoked Drumsticks			30	2.99	20	1.79					
Smoked Wings					190	1.26					
Smoked Necks					170	1.29					
<b>GROUND TURKEY:</b>	3,850	2.76	6,410	2.79	8,820	2.35					
Patties	300	2.69	490	2.70	1,770	2.56					
Sausage	1,510	2.57	2,110	2.62	1,550	2.44					
85% lean	110	1.81	170	1.43	2,210	1.78					
93% lean	1,150	2.25	2,030	2.20	2,640	2.31					
Breast	780	4.05	1,610	3.92	650	3.65					
Rolls (frsh/frz 1 lb.)	80	1.25	200	1.06	10	1.98					

## This Week's Turkey Feature Highlights

Retail activity is sharply higher on whole turkeys and bone-in breasts. Offers increase for fresh and frozen whole turkeys compared to the previous week, but do not reach the level of Easter week a year ago. Prices are stronger on hens and toms compared to both last week and to Easter the previous year. Breast cuts are very popular this week, especially fresh and frozen bone-in breasts at competitive prices. Dark parts continue to attract very little interest. Ground turkey promotions slip to the lowest level this year as retailers place more emphasis on holiday meats. Average ad prices on ground turkey are slightly lower due to attractive pricing on sausage. Turkey faces strong competition, especially from hams, as holiday ads reach their peak this week.





All report information gathered from publicly available sources including store circulars, newspaper ads, and retailer websites.

1/ Feature Rate: the amount of sampled stores advertising any reported turkey item during the current week, expressed as a percentage of the total sample. 2/ Activity Index: a measure of the absolute frequency of feature activity equal to the total number of stores for each advertised turkey item (e.g., a retailer with 100 outlets featuring 3 turkey items has an activity index of 300). 3/ Stores/Avg: the total number of advertising outlets and the weighted average price weighted by the respective number of outlets. 4/ Special Rate: the percentage of sampled stores with a no-price promotion (e.a., buy 1, aet 1 free, etc.)

Note: rolls not included in ground fresh ground turkey total and weighted average.

77.1%

Western

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(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

	EASTERN U.S.			CENTRAL U.S.		E Con	WESTERN U.S.		A	
	(CT,DC,DE,FL,GA,MA,MD,M	IE,		(AL,AR,IA,IL,IN,KS,K	Y,LA,MI,MN,		(AZ,CA,CO,ID,MT,		MA	
	EASTERN U.S. (CT,DC,DE,FL,GA,MA,MD,ME, NC,NH,NJ,NY,PA,RI,SC,VA,VT,WV)		MO,MS,ND,NE, OH, OK,SD,TN,TX,WI)		NM,NV,OR,UT,WA,WY)	NM,NV,OR,UT,WA,WY)				
Feature Rate 1/	Feature Rate <sup>1/</sup> Special Rate <sup>4/</sup> Activity Index <sup>2/</sup> 79.3% of 8,100 sampled outlets  10.4% of stores w/ no-price promotions  Activity Index = 27,050			86.6%	of 5,650 sampled	outlets	77.1% of 4,25	77.1% of 4,250 sampled outlets 5.8% of stores w/ no-price promotions Activity Index = 10,390		
				10.6% of st	ores w/ no-price	promotions	5.8% of stores w			
Activity Index 2/				Ac	tivity Index = 17,8	80	Activity I			
	Price Range		Summary		Su	mmary	Price Range	Summary		
	(\$/pound)	Stores \	Ntd Avg	(\$/pound)	Stores	Wtd Avg	(\$/pound)	Stores	Wtd Avg	
WHOLE BIRDS:										
Fresh - Hens	0.90 - 1.69	5,840	1.22	0.88 - 1.69				3,110	1.22	
" - Toms	0.98 - 1.69	4,940	1.21	0.88 - 1.69				2,470	1.23	
Frozen - Hens	0.68 - 1.29	4,080	0.88	0.67 - 1.59				460	0.83	
" - Toms	0.68 - 1.29	3,870	0.88	0.67 - 1.59	2,7	10 0.98	0.39 - 1.19	720	0.78	
PARTS: Breast:										
Bone-in, whole										
Fresh	1.98 - 2.69	1,110	2.26	0.99 - 2.79		30 1.84	0.99 - 2.59	890	2.22	
Frozen	1.29 - 2.29	4,180	1.63	0.99 - 2.19	2,6			450	2.22	
Hotel Style	1.25 - 2.25	4,100	1.00	0.55 - 2.15	2,0	1.07	0.55 - 2.55	430	2.10	
Fresh	1.99	20	1.99							
Frozen	1.00	20	1.00							
Split, bone-in										
Fresh										
	5.00 0.00	200	0.00	5.00	_	00 040	7.00	20	7.00	
Rotisserie	5.99 - 9.99	290	8.09	5.99 - 9.99		80 8.12		20	7.99	
Boneless, whole	3.99 - 4.49	30	4.30	2.19	2	30 2.19		0.40	4.55	
Cutlets	4.99	210	4.99				4.54 - 4.55	240	4.55	
Cutlets, thin sliced	5.49	370	5.49							
Strips Tenders							3.19 - 4.00	370	3.71	
	0.70	040	0.70	4.00		00 4.00				
Marinated Tenders  Drumsticks	3.73	210	3.73	4.26	1	20 4.26	3.29	10	3.29	
Thighs				1.29		10 1.29				
Wings	1.49	10	1.49	1.29		10 1.29				
Necks	1.43	10	1.43							
Smoked Drumsticks										
Smoked Wings										
Smoked Necks										
GROUND TURKEY:										
Patties	1.99 - 2.69	160	2.42				2.99	140	2.99	
Sausage	1.59 - 2.80	580	2.16	2.45 - 2.87	1	10 2.50		820	2.87	
85% lean	1.99	50	1.99	1.66		60 1.66				
93% lean	1.68 - 2.79	990	2.19	2.00 - 2.80		30 2.70		30	2.23	
Breast (99-100% lean)	3.99 - 4.99	110	4.09	3.58		10 3.58		660	4.05	
Rolls (frsh/frz 1 lb.)	1.25	80	1.25							